

# Q4

INTERIM REPORT

2023



Litt mer **overskudd**

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## Key figures Bond Reporting

Revenue growth (YTD Q4-23 vs. YTD Q4-22)

**24%**

Recurring revenue (YTD Q4 2023)

**92%**

EBITDA growth (YTD Q4-23<sup>2</sup> vs. YTD Q4-22)

**-8%**

EBITDA margin (YTD Q4 2023)

**23%**

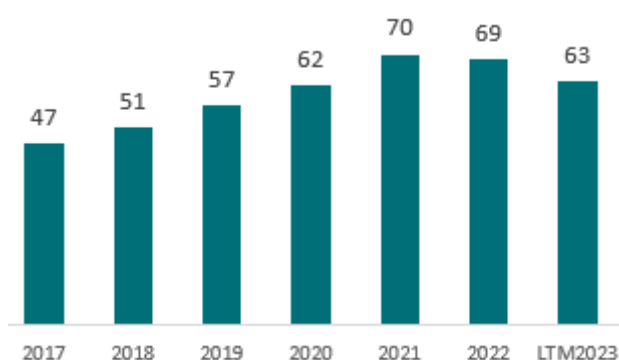
Net leverage

**7,3x**

Pro-forma revenues<sup>2</sup> (NOKm)



Pro-forma adjusted EBITDA<sup>2</sup> (NOKm)



1) Key figures are presented according to the bond agreement (adjusted for leasing- and one-off costs, and Skyhost ApS for 2021)

2) Pro-forma revenues/EBITDA includes Skyhost ApS for full-year-2021

## Management Comments

**The group increase the revenue compared to last year. 2023 is another year with focus on further product investments and release of new functionality. We are continuing to increase our workforce to facilitate for future product development.**

### **Financial development**

Revenue year to date Q4 2023 reached NOK 327 m. Revenue has grown 24 % compared to the same period previous year. EBITDA (see definition in appendix) is seeing a decline of 8 %.

### **Duett**

Duett shows a steady growth in revenue.

### **Skyhost ApS**

Skyhost ApS shows steady growth in Denmark and continuous to maintain good margins.

### **Taskline AS**

In June 2023 Duett Software Group expanded the company portfolio with the purchase of Taskline AS.

### **Significant events, principal risks and uncertainties and related parties significant transactions**

No significant events have occurred during the year. For principal risks and uncertainties we refer to the annual report for 2022.

# Condensed Consolidated Interim Financial Statement

## Condensed consolidated statement of profit and loss

	Note	Q4-2023	Q4-2022	YTD 2023	YTD 2022
<b>Revenue</b>		<b>78 320 280</b>	<b>68 668 526</b>	<b>327 045 485</b>	<b>264 323 704</b>
Materials, software and services		26 664 382	13 404 105	98 768 466	74 720 266
Salary and personell costs		28 590 917	28 068 228	112 123 781	84 131 275
Other operating expences		15 957 378	11 398 695	56 819 631	29 564 171
Depreciation and amortizations		17 306 897	24 298 147	68 652 172	100 827 931
<b>Operating expenses</b>		<b>88 519 574</b>	<b>77 169 176</b>	<b>336 364 050</b>	<b>289 243 642</b>
<b>Operating profit/loss(-)</b>		<b>-10 199 294</b>	<b>-8 500 650</b>	<b>-9 318 565</b>	<b>-24 919 938</b>
Finance income		1 780 486	975 086	2 219 034	1 010 019
Finance expenses		14 114 016	11 267 341	50 454 564	38 721 185
<b>Net Finance</b>		<b>-12 333 531</b>	<b>-10 292 255</b>	<b>-48 235 531</b>	<b>-37 711 166</b>
<b>Profit/loss(-) before tax</b>		<b>-22 532 824</b>	<b>-18 792 905</b>	<b>-57 554 095</b>	<b>-62 631 105</b>
Income tax expenses		3 378 839	1 910 245	-4 329 507	-8 219 220
<b>Profit/loss(-) after tax</b>		<b>-25 911 664</b>	<b>-20 703 150</b>	<b>-53 224 588</b>	<b>-54 411 885</b>
Attributable to:					
<b>Equity holders of the parent company</b>		<b>-25 911 664</b>	<b>-20 703 150</b>	<b>-53 224 588</b>	<b>-54 411 885</b>

## Condensed consolidated statement of comprehensive income

Consolidated statement of other comprehensive income	Q4-2023	Q4-2022	YTD 2023	YTD 2022
<b>Net profit/loss(-) after tax</b>	<b>-25 911 664</b>	<b>-20 703 150</b>	<b>-53 224 588</b>	<b>-54 411 885</b>
Items that will not be reclassified to profit and loss				
Foreign currency translation differences - foreign operations	-50 189	-1 257 218	11 623 175	8 582 296
<b>Other comprehensive income for the period, net of tax</b>	<b>-50 189</b>	<b>-1 257 218</b>	<b>11 623 175</b>	<b>8 582 296</b>
<b>Total comprehensive income for the period</b>	<b>-25 961 852</b>	<b>-21 960 368</b>	<b>-41 601 413</b>	<b>-45 829 589</b>
Attributable to:				
<b>Equity holders of the parent company</b>	<b>-25 961 852</b>	<b>-21 960 368</b>	<b>-41 601 413</b>	<b>-45 829 589</b>

# Condensed Consolidated Interim Financial Statement

## Condensed consolidated statement of financial position 1/2

Note	31.12.2023	31.12.2022
<b>Non-current assets</b>		
Property and equipment	15 663 708	16 059 616
Intangible assets	324 532 255	346 648 079
Goodwill	435 621 303	429 461 301
Right of use assets	19 459 311	23 879 318
Other investments	0	2 501
<b>Total non-current assets</b>	<b>795 276 578</b>	<b>816 050 815</b>
<b>Current assets</b>		
Inventories	1 477 132	1 482 607
Accounts receivables	20 531 741	14 460 781
Other receivables and prepayments	17 737 384	8 635 781
Cash and deposits	39 018 911	58 844 134
<b>Total current assets</b>	<b>78 765 168</b>	<b>83 423 303</b>
<b>TOTAL ASSETS</b>	<b>874 041 745</b>	<b>899 474 119</b>

# Condensed Consolidated Interim Financial Statement

## Consolidated statement of financial position (IFRS) 2/2

	Note	31.12.2023	31.12.2022
<b>Equity</b>			
Share capital		3 493 200	3 493 200
Other paid in capital		368 770 887	368 770 887
<b>Total paid in capital</b>		<b>372 264 087</b>	<b>372 264 087</b>
<b>Other equity and exchange differences</b>			
Other equity and exchange differences		-159 194 060	-117 592 647
<b>Total other equity</b>		<b>-159 194 060</b>	<b>-117 592 647</b>
<b>Total equity</b>		<b>213 070 027</b>	<b>254 671 440</b>
<b>Non-current liabilities</b>			
Bonds		493 722 702	490 998 806
Lease liabilities		11 404 183	15 461 501
Deferred tax		59 486 996	66 369 115
<b>Total non-current liabilities</b>		<b>564 613 881</b>	<b>572 829 422</b>
<b>Current liabilities</b>			
Accounts payables		25 086 552	11 763 137
Lease liabilities		8 929 805	10 460 740
VAT and other public taxes		13 106 410	10 532 271
Current tax payable		945 700	4 581 237
Prepaid revenue		14 313 443	11 709 220
Other current liabilities		33 975 929	22 926 653
<b>Total current liabilities</b>		<b>96 357 838</b>	<b>71 973 257</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>874 041 745</b>	<b>899 474 119</b>

# Condensed Consolidated Financial Statement

## Condensed consolidated statement of cashflows

	YTD 2023	YTD 2022
<b>Operating activities</b>		
Profit/loss(-) before tax	-57 554 096	-62 631 105
Deprecation and amortization	68 348 280	101 351 375
Taxes Paid	-4 581 237	-5 245 972
Net finance	48 235 531	37 711 166
Change in:		
Inventory	104 469	476 801
Trade payables	13 748 963	-441 951
Trade receivables	-7 214 877	985 932
Prepaid revenue	1 870 308	-12 983 210
Other net working capital	3 324 689	-2 500 335
<b>Cashflow operating activities</b>	<b>66 282 030</b>	<b>56 722 700</b>
<b>Investing activities</b>		
Capitalized development costs	-16 783 849	-22 591 385
Purchase of tangible assets	-2 323 369	-1 999 666
Purchase of intangible assets	-10 075 816	0
Net paid in business combinations	0	0
<b>Cashflow investing activities</b>	<b>-29 183 034</b>	<b>-24 591 051</b>
<b>Financing activities</b>		
Bonds	0	0
Expences related to establishment of bond	0	0
Repayment of debt	0	0
Payment of lease	-12 112 918	-10 225 724
Paid interest	-46 274 578	-36 953 009
Net change credit facility	0	0
Other financing activity	0	0
<b>Cashflow financing activities</b>	<b>-58 387 496</b>	<b>-47 178 733</b>
<b>Net change in cash and cash equivalents</b>	<b>-21 288 499</b>	<b>-15 047 084</b>
Cash and cash equivalents in the beginning of the period	58 844 134	73 048 920
Foreign currency translation differences for cash and cash equivalents	1 463 277	113 562
<b>Cash and cash equivalents in the end of the period</b>	<b>39 018 911</b>	<b>58 844 134</b>



# Condensed Consolidated Financial Statement

## Condensed consolidated statement of changes in equity

	Note	Share capital	Premium fund	Exchange differences	Other equity	Total equity
<b>Opening balance on January 1 2022</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>-102 131</b>	<b>-71 660 927</b>	<b>300 501 029</b>
New equity		0	0	0	0	0
Total comprehensive income for the period		0	0	8 582 296	-54 411 885	-45 829 589
<b>Closing balance on December 31 2022</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>8 480 165</b>	<b>-126 072 812</b>	<b>254 671 440</b>
<b>Opening balance on January 1 2023</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>8 480 165</b>	<b>-126 072 812</b>	<b>254 671 440</b>
Total comprehensive income for the period		0	0	11 623 175	-53 224 588	-41 601 413
<b>Closing balance on December 31 2023</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>20 103 340</b>	<b>-179 297 400</b>	<b>213 070 027</b>

# Condensed Consolidated Financial Statement

## Notes

### **1. General**

These condensed consolidated interim financial statements of Duett Software Group consist of the Company and its subsidiaries, Duett AS, Taskline AS and Skyhost ApS, collectively referred to as the Group.

### **2. Basis for preparation**

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the 2022 Annual financial statements. The condensed consolidated interim financial statement do not include all the information required for complete annual consolidated financial statements and should be read in conjunction with the consolidated financial statements for 2022. These condensed consolidated interim financial statements are unaudited.

# Condensed Interim Financial Statement of the Parent Company

## Condensed statement of profit and loss (NGAAP<sup>1</sup>)

	Note	Q4-2023	Q4-2022	YTD 2023	YTD 2022
Revenue		0	0	0	0
Other operating expenses		1 347 131	381 996	5 379 092	3 185 060
<b>Operating expenses</b>		<b>1 347 131</b>	<b>381 996</b>	<b>5 379 092</b>	<b>3 185 060</b>
<b>Operating profit/loss(-)</b>		<b>-1 347 131</b>	<b>-381 996</b>	<b>-5 379 092</b>	<b>-3 185 060</b>
Finance income		17 389 557	32 373 249	20 783 042	35 179 422
Finance expenses		13 527 369	10 843 850	49 651 111	36 864 040
<b>Net Finance</b>		<b>3 862 188</b>	<b>21 529 399</b>	<b>-28 868 069</b>	<b>-1 684 618</b>
		0	0	0	0
<b>Profit/loss(-) before tax</b>		<b>2 515 057</b>	<b>21 147 403</b>	<b>-34 247 161</b>	<b>-4 869 678</b>
Income tax expenses		9 259 299	9 758 024	1 171 611	4 034 266
<b>Profit/loss(-) after tax</b>		<b>-6 744 242</b>	<b>11 389 379</b>	<b>-35 418 772</b>	<b>-8 903 944</b>

# Condensed Interim Financial Statement of the Parent Company

## Condensed statement of financial position (NGAAP<sup>1</sup>)

	Note	31.12.2023	31.12.2022
<b>Non-current assets</b>			
Investment in group companies		808 044 979	797 969 163
<b>Total non-current assets</b>		<b>808 044 979</b>	<b>797 969 163</b>
<b>Current assets</b>			
Receivables group companies		53 189 663	78 197 213
Other receivables and prepayments		181 917	101 318
Cash and deposits		2 363 644	251 763
<b>Total current assets</b>		<b>55 735 224</b>	<b>78 550 294</b>
<b>TOTAL ASSETS</b>		<b>863 780 203</b>	<b>876 519 457</b>
<b>Equity</b>			
Share capital		3 493 200	64 764 003
Other paid in capital		368 770 887	307 500 084
<b>Total paid in capital</b>		<b>372 264 087</b>	<b>372 264 087</b>
<b>Other equity and exchange differences</b>			
Other equity and exchange differences		-37 791 034	-2 372 262
<b>Total other equity</b>		<b>-37 791 034</b>	<b>-2 372 262</b>
<b>Total equity</b>		<b>334 473 053</b>	<b>369 891 825</b>
<b>Non-current liabilities</b>			
Bonds		493 722 702	491 046 294
Deferred tax		1 381 006	1 969 815
<b>Total non-current liabilities</b>		<b>495 103 708</b>	<b>493 016 109</b>
<b>Current liabilities</b>			
Accounts payables		281 818	82 435
VAT and other public taxes		0	-1
Current tax payable		1 760 420	4 581 237
Intercompany		21 301 102	0
Other current liabilities		10 860 102	8 947 852
<b>Total current liabilities</b>		<b>34 203 442</b>	<b>13 611 523</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>863 780 203</b>	<b>876 519 457</b>

# Condensed Interim Financial Statement of the Parent Company

## Condensed statement of cashflows (NGAAP<sup>1</sup>)

	YTD 2023	YTD 2022
<b>Operating activities</b>		
Profit/loss(-) before tax	-34 247 161	-4 869 678
Taxes Paid	-4 581 237	-209 532
Net finance	28 868 069	1 684 618
Change in:		
Trade payables	199 383	-745 812
Other net working capital	2 547 106	6 393 457
<b>Cashflow operating activities</b>	<b>-7 213 840</b>	<b>2 253 053</b>
<b>Investing activities</b>		
Purchase of shares in subsidiaries	-10 075 816	0
<b>Cashflow investing activities</b>	<b>-10 075 816</b>	<b>0</b>
<b>Financing activities</b>		
Bonds	0	0
Expences related to establishment of bond	0	0
Repayment of debt	0	0
Interest income	20 783 042	35 179 422
Paid interese	-47 690 158	-38 191 397
Net change intercompany	46 308 652	-14 513 997
Net finance	0	0
<b>Cashflow financing activities</b>	<b>19 401 536</b>	<b>-17 525 972</b>
<b>Net change in cash and cash equivalents</b>	<b>2 111 880</b>	<b>-15 272 919</b>
Cash and cash equivalents in the beginning of the period	251 763	15 524 683
<b>Cash and cash equivalents in the end of the period</b>	<b>2 363 643</b>	<b>251 764</b>

<sup>1</sup>The condensed separate financial statements have been prepared using the same NGAAP accounting policies as in the annual financial statements for 2021, but have not been prepared in accordance with NRS 11 Delårsregnskap.

## Appendix

### Additional information required by the bond agreement

The Bonds were listed on Oslo Stock Exchange (Oslo Børs) in April 2022.

According to the bond agreement, we are required to make certain corrections when calculating EBITDA. The relevant corrections for Duett Software Group are leasing and one-off items. Below is the calculation of EBITDA according to the agreement.

	Calculation of EBITDA	
	YTD 2023	YTD 2022
<b>Operating profit</b>	<b>-9 318 565</b>	<b>-24 919 938</b>
Depreciation and amortizations	68 652 172	100 827 931
Leasing	-13 390 109	-11 448 395
One-off	17 200 272	4 353 701
<b>EBITDA</b>	<b>63 143 770</b>	<b>68 813 298</b>



# Duett

